



Sales Engineer
Job Summary

About PFG

PFG Precision Optics, Inc. is a manufacturer and coater of ultra-high precision lenses and prisms, which are installed in various types of equipment. Industries in which these optics are used include military, test & measurement, semiconductor, imaging, medical and telecommunications.

Job Summary

We are seeking an intelligent, energetic, and personable individual for our Sales Engineer position to develop new commercial customers. With a good understanding of our fabrication and coating capabilities, the position will require identification of prospective sales opportunities, then well-thought-out-pursuit of those opportunities. As these opportunities arise you will work closely with Engineering and Production Control to match customer needs with production capability and availability.

Evidence of exceptional ability and personality are key determinants for the position. In addition you will likely have a bachelor's degree in mechanical or electrical engineering, or physics, or experience in precision optics.

While the majority of your time will be in the office, the position will require moderately heavy travel. We offer great benefits for our employees including a competitive salary, medical and dental insurance, Simple IRA contributions with employer match, and paid vacations and holidays.

Essential Skills and Requirements

- Bachelor's Degree in Engineering or Physics, or experience in precision optics
- Technical or mechanical aptitude
- Self-motivated and driven
- Methodical and detail-oriented
- Good written and oral communication skills
- Sociable

"Perfection is Forever our Goal"